



2017 Company Fact Sheet

Witherby Publishing Group

Witherbys is a specialist publisher of regulatory, technical and operational marine publications.

Witherbys was founded in 1740 in London, around the time that Lloyd's List, one of the world's oldest running journals, was first published at Edward Lloyd's Coffee House. Witherbys' early business included the preparation of contracts between merchants and shipowners and the insurance clauses associated with them. 270 years later, the company still supplies insurance clauses to the commercial marine market. In 2005, Witherbys entered into a joint venture with Seamanship International Ltd, a Scottish-based company that had found its niche in delivering high quality technical marine content. While Seamanship provided content through a range of different delivery mechanisms and media, it had exceptional expertise in electronic publishing.

In January 2008, the two businesses merged to create Witherby Seamanship International Ltd, publishing in the sectors of shipping operations, marine education and insurance. In 2010, to better reflect the nature of the new business, the parent company changed its name to Witherby Publishing Group Ltd. The company holds a Queen's Award for Enterprise: International Trade, with sales to 100+ countries per annum.

As the oldest independent publisher in the English-speaking world, Witherbys celebrated its 275th birthday in 2015.

Publishing Imprints:

Witherby Seamanship
Witherby Insurance & Legal
Shipping Regulations & Guidance
Monument Series
Seamanship International

Publish on Behalf of:

Assuranceforeningen Skuld (**SKULD**)
Baltic and International Maritime Council (**BIMCO**)
Chartered Institute of Loss Adjusters (**CILA**)
Chemical Distribution Institute (**CDI**)
Institute of Risk Management (**IRM**)
International Association of Classification Societies (**IACS**)
International Association of Independent Tanker Owners (**INTERTANKO**)
Oil Companies International Marine Forum (**OCIMF**)
Society of International Gas Tanker and Terminal Operators (**SIGTTO**)
Tanker Structure Co-operative Forum (**TSCF**)
The International Tanker Owners Pollution Federation Ltd (**ITOPF**)
UK Chamber of Shipping
Merchant Navy Training Board (**MNTB**)

Digital Publishing Services Provided for:

Brown, Son & Ferguson
Fathom Shipping Ltd
International Association of Independent Tanker Owners (**INTERTANKO**)
The International Chamber of Shipping (**ICS**)
The International Maritime Organization (**IMO**)
Petrospot Ltd
Shipping Guides Ltd

Recent Awards:

2017 Best Marine Training Material Publishing Company – Sea Transport Awards 2017
2013 Best Workplace UK
2013 Best Workplace Scotland
2013 Shortlisted for IPG UK Specialist Publisher of the Year
2007–12 Queen's Award for Enterprise: International Trade
2008 Lloyd's List Training Award
2007 Seatrade Award

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Key Personnel:

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Andrew Collins
Chairman

Stewart Heney
Deputy Chairman

Iain Macneil
Chief Executive Officer

Gillian Macrosson
Managing Director

Katrina Heathcote
Commercial Director

Johan Machtelinckx
Technical Director

Donna Tait
Finance Director

Dominic Lynch
Non-Executive Director

Morton Fraser LLP
Company Secretary

David Cotterell
Non-Executive Director